

Professionalising Supply Chain Management in the Oil & Gas Industry

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Introducing CIPS



Global Reach and Influence



People Development

The Oil & Gas Challenge



A brief history

2005 – Senior PSCM managers identified the need for local and Oil & Gas specific training in Aberdeen

2006 - CIPS was approached and asked to consider the challenge

2007 – Analysis of PSCM disciplines across the Industry and the skill sets associated with each discipline (Contracts, Procurement and Logistics)

2008 - O&GUK, CIPS and OPITO work together to establish provision a formal training & development programme to meet the Industry need

2009 - CIPS presents proposed programme to industry PSCM Practitioners

People Development

The Oil & Gas Challenge

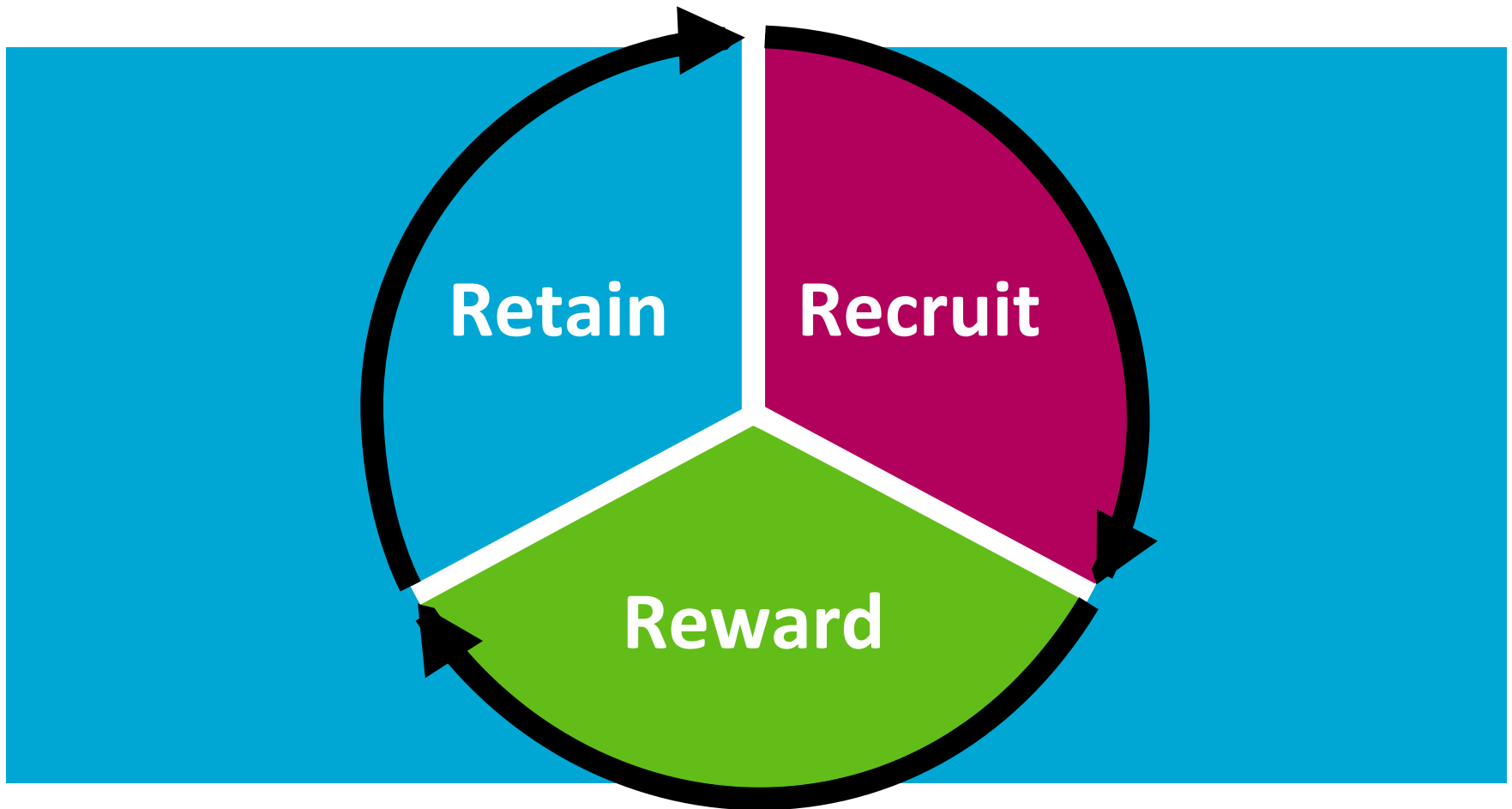


The programme must :

- Be oil & gas specific
- Be located in the heart of the oil & gas community
- Give tangible return on investment
- Drive tangible changes in workplace performance
- Deliver change in attitude and behaviour
- Ensure measurable cost benefits from projects
- Help with retention of people
- Focus on applying learning to every-day challenges and working experience
- Deliver core PSCM knowledge
- Be practical, challenging and stimulating
- Offer career development and lead to internationally recognised accreditation
- Be capable of raising the profile and status of the PSCM discipline within organisations and the industry sector.

People Development

The three R's



People Development

Applied Learning



Build capability of your brightest and best and achieve :

Return on investment

Business improvements

People development



People Development Oil & Gas Corporate Award



- An applied learning programme
- A business improvement programme
- Designed to meet organisational needs
- A route to professional accreditation
- Unique to CIPS

Organisational objectives

Skills analysis

Course design

Practitioner programme

Advanced
practitioner programme

People Development

Oil & Gas Corporate Award

Tailor made for your organisation and your staff



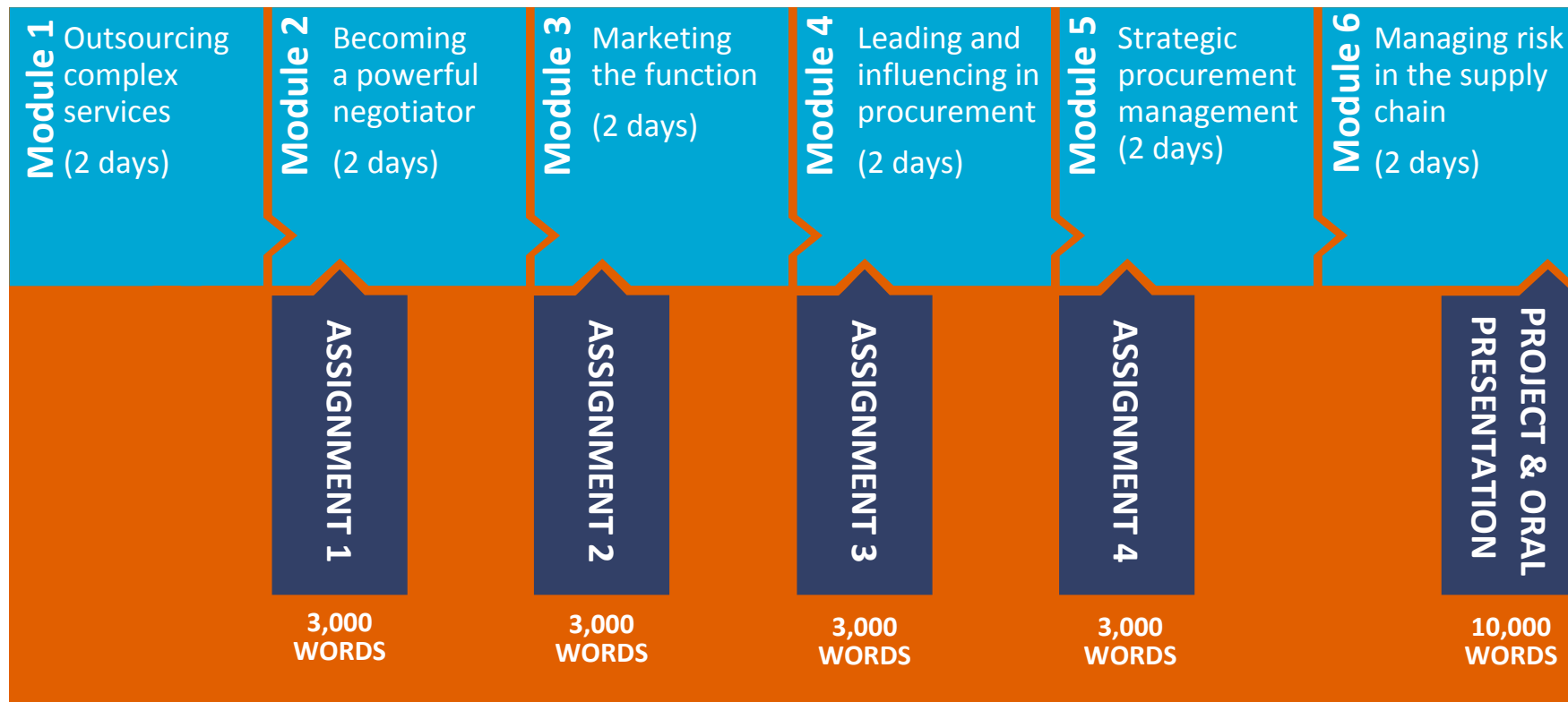
Associate Membership or MCIPS



People Development

Example Advanced Practitioner Timetable

Achieve MCIPS in approximately 18 months



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Work-based assignments

Work-based assignments are designed and developed to address the challenges faced by PSCM individuals within their own environment

Assignments are context-specific and aimed at verifying a candidate's ability to practically apply the learning gained in the courses to the 'real world' challenges faced by the sector

The assignments :

- Confirm knowledge transfer
- Support the development of the organisations knowledge base in their sector
- Assist the delegate in their personal development

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Projects

Each individual must deliver a work-based projects and a 20 minute presentation of the business case

They require primary and secondary research into real life challenges, problems and issues facing the procurement organisation in which the individual works

They are selected by the delegates

- They need to be in areas approved by their sponsoring management teams

- They need to be PSCM relevant

The aim is to generate an ROI from the projects that exceeds the cost of the programme in its entirety

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Key benefits

- Open to organisations across the industry supply chain with a geographical emphasis
- Bespoke up to date content and sector specific case studies
- Incorporates industry terminology, practices and unique challenges
- Develops sector focussed professionals
- Improves industry networking at junior and mid management levels

People Development

Oil & Gas Corporate Award

Aberdeen Syndicate



Current Participating Organisations:

- Pro-Safe
- Wood Group PSN
- Petrofac
- KCA Deutag
- Total E&P
- Schlumberger
- Marathon Oil
- Fairfield Energy
- Conoco Phillips
- AMEC
- Craig International
- Haliburton
- Aker Solutions
- Centrica
- FMC Kongsburg
- Senergy
- GE Oil & Gas
- Technip
- Read Well Services
- CNR International
- Enermech
- Oceaneering
- Britannia Operator
- 80:20 Procurement



CIPS Oil and Gas Corporate Award Programme 2012



Congratulations to the first cohort to achieve MCIPS



Next Steps

For More Information

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